

Distributors & Consolidators of America Member News



A. Duie Pyle Inc. is opening three new facilities in Virginia

A. Duie Pyle Inc. is opening three new facilities as part of an effort to expand its services into Virginia, the company announced March 15th.



The West Chester, Pa based provider of asset- and non-asset-based supply chain services said the facilities — located in Richmond, Roanoke and Manassas — will help strengthen its routes for goods transport. The facilities are expected to be operational mid-April.

“We’re really excited to get up and running,” John Luciani, chief operating officer of less-than-truckload solutions at Pyle, told Transport Topics. “We already started recruiting and now we’re beginning the onboarding process. As a privately held and family-owned business we know that our greatest competitive advantage is the Pyle team, our workforce. And because this is new territory, we did allow a number of employees to transfer down into these new operations.”



Pyle said the move gives it an opportunity to offer direct trucking and warehousing services along the Eastern Seaboard. The company previously served Virginia through a partnership with Southeastern Freight Lines, but customer feedback compelled leadership to consider a direct connection with the state.

“Many of our large customers and national accounts look at the Northeast inclusive of Virginia,” Luciani said. “In 2016 we made a decision after some discussion with our partner Southeastern Freight Lines to expand into Virginia, because our customers have directed us to provide direct service into the state.”

The move also gives Pyle a direct connection to the ports of Virginia, which helps connect it to metropolitan areas such as Washington and Baltimore. Luciani noted many customers are situated along the Interstate 95 corridor, making expanded service along that route sensible for Pyle. Plus, a majority of its service centers are already located between Maryland and Maine.



DACA Member News

“We’ve looked at where the business density and the population density reside,” Luciani said. “On the I-95 corridor, Richmond and Manassas are two ideal locations. On the I-81 corridor in 2021, we opened an integrated service center in Greencastle, Pennsylvania, that has an 84 LTL cross-dock and 300,000 square feet of warehouse. And we knew that we were going to move south into Virginia. We knew that Roanoke was the next natural location to put a service center.”

For more information, please contact:

Russ Miceli | Vice President, Integrated Solutions

610.350.3117 (O) | 484.437.8302 (C)

A. Duie Pyle, Inc. | www.aduiepyle.com



Distributors & Consolidators of America

www.dacacarriers.com | daca@dacacarriers.com | P: 717.764.6531



Customized multimodal solutions for your supply chain